

Our Approach to Investing in Asia

Active management

We believe many of the region's widely used indices are backward looking and are not representative of the industries and companies that will be successful in the future.

We look to invest in companies whose potential has yet to be fully recognized by the market.

Long-term focus on Asia

We believe a long-term approach is the most effective way to capitalize on Asia's evolution.

Matthews has been investing in Asia since 1991 and we draw on our experience to identify companies that stand to benefit from the growth and development of markets throughout the region.

Bottom-up research

We employ a fundamental, bottom-up investment process that seeks to identify companies with sustainable long-term growth prospects, strong business models, quality management teams and reasonable valuations. This research process involves more than 2,000 company visits each year.

Defining Asia's investment strategies

We strive to provide investors a range of Asia strategies across the risk-reward spectrum and launch new strategies when there are compelling investment opportunities in the region.

STRATEGIES FOR INVESTING IN ASIA

Matthews Asia offers a range of strategies across the risk-reward spectrum.



MATTHEWS ASIA FUNDS

- ✿ Asia Dividend
- ✿ Pacific Tiger
- ✿ China
- ✿ India
- ✿ China Small Companies

- ✿ *Regional fund designed for use as a core portfolio holding*
- ✿ *Asian fund designed to complement core portfolio holdings*



Matthews Asia®

Client Resources

We strive to be your most valued resource for information on Asian markets. Our goal is to provide you with the information you need to successfully help your clients invest in the region. We are pleased to offer our insights on investing in Asia through the following communications, all available on our website, global.matthewsasias.com:

Asia Insight: A monthly report featuring insights from the Matthews' investment team on Asian market trends

Asia Weekly: A weekly e-newsletter featuring Matthews' perspectives on current events in Asia

AsiaNow: A series of special reports on Asia's ongoing development and transformation

Asia Webcasts: Interactive presentations with Matthews' Portfolio Managers that include market and portfolio updates

Contact Matthews Asia

To learn more about Matthews or how the Matthews Asia strategies can complement globally diversified portfolios, contact Matthews Asia:

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ABOUT THE ADVISOR

Matthews International Capital Management, LLC, the advisor to Matthews Asia Funds, believes in the long-term growth of Asia, concentrating our efforts and expertise exclusively within the region. Matthews employs a bottom-up, fundamental investment philosophy with a focus on long-term investment performance.

- ✳ Largest dedicated Asia investment specialist in the United States
- ✳ Investing in Asia since 1991 through a variety of market environments
- ✳ An independent, privately owned firm with significant employee ownership
- ✳ Range of Asia investment strategies across the risk-reward spectrum
- ✳ Offering a unique investment perspective from a strategic location in San Francisco

Investing in international and emerging markets may involve additional risks, such as social and political instability, market illiquidity, exchange-rate fluctuations, a high level of volatility and limited regulation. In addition, single-country and sector strategies may be subject to a higher degree of market risk than diversified funds because of concentration in a specific industry, sector or geographic location. Investing in small-and mid-size companies is more risky than investing in large companies as they may be more volatile and less liquid than large companies.

An investment in the Matthews Asia Funds is not available to investors in all jurisdictions. This fact sheet does not constitute an offer to sell or a solicitation of any offer to buy the Matthews Asia Funds in any jurisdictions in which such an offer or solicitation is not lawful. This Fact Sheet has not been approved in any jurisdiction where the Funds have not been registered for public offer and sale.



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